

To / सेवा में,  
The Oriental Insurance Co Ltd /  
दि ओरिएण्टल इश्योरेंस कंपनी लिमिटेड  
MEERUT

THE ORIENTAL INSURANCE CO. LTD.  
दि ओरिएण्टल इश्योरेंस कंपनी लिमिटेड

Subject / विषय : Claim Intimation Letter / दावा सूचना पत्र.

Sir / महोदय,

As per details below, kindly arrange to depute the Spot / Final surveyor. नीचे  
दिये गये विवरण के अनुसार, कृपया स्पॉट / फाइनल सर्वेयर नियुक्त करने की व्यवस्था करें :-

1	Name of the Insured & Mobile No./ बीमाधारक का नाम & मोबाइल नं.	हेमन्त कुमार गुप्ता, 8687058556
2	Vehicle No. / वाहन संख्या	UP31 AU0530
3	Policy No. / पालिसी संख्या	MS/2025/7001/0/46575/414365
4	Period of Insurance / बीमा अवधि	08/03/2025 से 07/03/2026.
5	Date of loss & Time / दुर्घटना का दिनांक & समय	27/02/2026 9:00am.
6	Place of Accident / दुर्घटना का स्थान	आजमानी पब्लिक स्कूल के पास
7	Name of the Driver, D L No. & Mobile No / ड्राइवर का नाम, डी एल नं. & मोबाइल नं	अभिजीत सेन गुप्ता, 8687058556 UP31 20140002324
8	Estimated Loss / अनुमानित हानि	
09. Cause of Accident / दुर्घटना का कारण : आजमानी पब्लिक स्कूल के पास सामने से गाड़ से टक्कर हो गई जिससे मेरी गाड़ो दाँयी ओर गिरकर क्षतिग्रस्त हो गई।		
10	Spot Survey / स्पॉट सर्वे / स्पॉट सर्वेयर का नाम	N/A
11	Third Party Loss / तृतीय पक्ष हानि / FIR No.	N/A
12	Name of the Workshop, Address & Contact No./ वर्कशॉप का नाम, पता & मोबाइल / फ़ोन नं.	MOSARAM AUTO SALES, LRP ROAD, LAKHIMPUR-KHERI, 9151154036

Date / दिनांक : 27/02/2026  
हस्ताक्षर

Signature of Insured / बीमाधारक के



The Oriental Insurance Company Limited  
 (Incorporated in India, subsidiary of General Insurance Corporation of India)  
 Regd. Office: Oriental House, P.B. No.7037, A-25/25, Asaf Ali Road, New Delhi- 110 002

MOTOR CLAIM FORM

Div. Br. Office Address MEERUT

Certificate/Policy No. MS/2025/7001/0/46575/414365  
 Period of Insurance 08/03/2025 से 07/03/2026  
 Claim No. \_\_\_\_\_

Tel. No. \_\_\_\_\_

THE ISSUE OF THIS FORM IS NOT TO BE TAKEN AS AN ADMISSION OF LIABILITY  
 Please answer All relevant questions fully

1. INSURED

(a) Name : HEMANT KUMAR GUPTA  
 (b) Address for correspondence : RIO RAMNAGAR COLONY, LAKHIMPUR, PS. LAKHIMPUR, SADAR, LAKHIMPUR-KHERI, UP, 262701  
 (c) Telephone : 8687058556

2. THE INSURED VEHICLE

Make & Year <u>HERO</u> <u>2017</u>	Engine No. <u>JA05EGH9F49879</u> Chassis No. <u>MBLJAR03JH9F46431</u>	Registration No. <u>UP 31 AU</u> <u>0530</u>
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- (a) Was the vehicle in proper working condition? Yes  
 (b) For what purpose was the vehicle being used at the time of accident?  
 (c) Was trailer attached?  
 (d) If a Motor Cycle/scooter  
 1. Was a side-car attached  
 2. Was a pillion rider carried
- N/A

II. ADDITIONAL INFORMATION (COMMERCIAL VEHICLE)

The following questions need be answered in commercial vehicles only:

- (a) Registered laden weight : \_\_\_\_\_  
 (b) Unladen Weight : \_\_\_\_\_  
 (c) Weight of goods carried/Load Challan No. : \_\_\_\_\_  
 (d) Nature of permit : \_\_\_\_\_  
 (e) Nature of goods carried : \_\_\_\_\_  
 (f) Was the vehicle plying for hire : \_\_\_\_\_  
 (g) If Lorry/Jeep/Tractor, was trailer attached? : \_\_\_\_\_  
 (h) Number of passengers carried : \_\_\_\_\_  
 (i) Number of Passenger permitted : \_\_\_\_\_
- N/A

3. DRIVER AT THE TIME OF ACCIDENT

- (a) Name : ABHJEET SEN GUPTA  
 (b) Age : 05/07/1995  
 (c) Address : RIO RAMNAGAR COLONY, LAKHIMPUR - KHERI  
 (d) Is the Driver  
 1. Owner : No  
 2. paid driver? : No  
 3. Owner's relative or friend? : Nephew  
 (e) If paid driver, how long has he been in your employment : No  
 (f) Was he under the influence of intoxication Liquor or drugs? : No  
 (g) Driving Licence Number : UP3120140002324  
 (h) Issuing Authority : 28/02/2014  
 (i) Date of Expiry : 27/02/2034  
 (j) Was the licence temporary/permanent : Permanent  
 (k) Details of endorsement/suspension, if any : No  
 (l) Has he been involved in any accident before?: No  
 (m) Has he been charged by the policy? If so, Why?: No

4. OTHER INSURANCE

Details of other insurance Policies indemnifying you in respect of this accident

5. DETAILS OF ACCIDENT

- (a) Date and Time : 27/02/2026 9:00am  
 (b) Place : आजमानी पब्लिक स्कूल के पास  
 (c) Speed of vehicle at the time of accident : 30-40 km/h  
 (d) Give a short description of the accident : आजमानी पब्लिक व स्कूल के पास सामने से गाध से  
 (e) If any third party was responsible for this accident give the name and address : C+कर हो गई। जिससे मेरी गाड़ी लथी और गिरकर

6. DAMAGE TO INSURED VEHICLE

- (a) Full details of damage : FRONT AND RIGHT  
 (b) Estimated cost of repairs :  
 (c) When and where can the damaged vehicle be inspected : MDSARAM AUTO SALES, ZAP ROAD LAKHIMPUR - KHERI

7. THIRD PARTY INJURY/PROPERTY DAMAGE

- (a) Name :  
 (b) Address :  
 (c) Full Details of personal injury sustained :  
 (d) Name and address of any person/hospital giving medical attention to injured person : NIA  
 (e) Full details of property damaged :  
 (f) Has notice of any claim been given to you? :

8. INJURY TO DRIVER/OCCUPANT

- (a) Was driver/any occupant injured? : \_\_\_\_\_
- (b) If yes, give full details : \_\_\_\_\_ *N/A*

9. WITNESS

- (a) Give names and addresses of passengers/other Witness, if any : \_\_\_\_\_
- (b) Did a Police Constable take particulars of The accident? : \_\_\_\_\_
- (c) Was accident reported to Police? If not, Why? : \_\_\_\_\_ *N/A*
- (d) If yes, to which Police Station? : \_\_\_\_\_
- (e) Date and Diary No. : \_\_\_\_\_

10. THEFT

- (a) Date and Time : \_\_\_\_\_
- (b) Place : \_\_\_\_\_
- (c) What was stolen? : \_\_\_\_\_
- (d) Estimated cost of replacement? : \_\_\_\_\_
- (e) By whom discovered and reported? : \_\_\_\_\_
- (f) Has theft been reported to Police? : \_\_\_\_\_ *N/A*
- (g) When? : \_\_\_\_\_
- (h) Which Police Station? : \_\_\_\_\_
- (i) C.R. diary Number : \_\_\_\_\_

I/we the above named do hereby, to the best of my/our knowledge and belief, warrant the truth of the foregoing statement every respect and I/We have made or in any further declaration the Company may require in respect of the said accident, shall make any false or fraudulent statement of any suppression or concealment, the Policy shall be void and all rights to receive thereunder in respect of part or future accident shall be forfeited.

Date 27/02/ 2006

Signature of the insured *[Signature]*

Discharge Voucher

ACCIDENT DEPARTMENT

Claim No. \_\_\_\_\_

Issuing Office



The Oriental Insurance Company Limited  
Head Office, A-25/27, Asaf Ali Road, New Delhi-110 002

Received \_\_\_\_\_ Day of \_\_\_\_\_ 200\_\_\_\_  
From THE ORIENTAL INSURANCE COMPANY LIMITED, the sum of Rs. \_\_\_\_\_  
(In words Rupees \_\_\_\_\_)  
in full and final settlement of the loss and/or damage caused through the accident to  
my/our motor Car/Vehicle No. UP31AU0536 insured under Policy No. \_\_\_\_\_ of  
the said company and accident which occurred on or about \_\_\_\_\_ I/We give  
the discharge receipt to the Company in full and final settlement of all my/our claims  
present of future arising directly/indirectly in respect of the said accident.

Rs. \_\_\_\_\_



One Rupee  
Revenue Stamp  
When Amount  
Exceeds Rs. 5000/-

Witness  
Name .....  
Signature .....  
Address .....

Signature [Signature] .....  
Occupation .....  
Address .....  
.....  
.....

Bank Account Number .....  
Name of the Bank .....

## Program Proposal Two-Wheeler Package Contract - Bundled

Package Contract No.: MS/2025/7001/O/46575/414365

**Motorsathi Care Private Limited**

B.Dass Compound Opposite.DAV Public School, Naurangabad, Grand Trunk Road, Naurangabad, Aligarh, Aligarh, Uttar Pradesh, (202001) India

Contact us at

Phone: +91 79410 50643

Email: info@motorsathi.com

Visit the help section of [www.motorsathi.com](http://www.motorsathi.com)

Name of Certificate Holder	Date of Birth	Mobile No.	Father/Husband Name	Make	Model	
HEMANT KUMAR GUPTA	1969-04-01	8687058556	HANUMAN DAS GUPTA	Hero Motocorp	SUPER SPLENDOR	
Sub Model	Vehicle Regn. No.	Engine No.	Chassis No.	Year of Mfg	Cubic Capacity	Vehicle Type
DRUM SELF CAST BLA	UP31AU0530	JA05FGH5F40879	MBLJAR031H9F46431	2017-07-31	125	FM
Asset Declared Value (ADV)	Side Car-ADV	Non-Electrical Accessories-ADV	Electrical Accessories-ADV	CNG/LPG/Bi-Fuel-ADV	Total ADV	
74500.00	NA	0.00	0.00	0.00	74500.00	
Place of Regn.	Body Type	HP/Lease/Hire-Purchase Agreement	Branch Office of HP/Lease/Hire-Purchase	Seating Capacity	Offered Payment (incl. GST)	
	Solo			2	1983.13	
Address			City / District	Pin Code	State	
RAM NAGAR COLONY,LAKHIMPUR, PS-LAKHIMPUR SADAR, LAKHIMPUR KHERI, Uttar Pradesh, 999999				262701	Uttar Pradesh	
Nominee Name	Nominee Gender	Nominee Age	Nominee Relation	Package Start Date	Package End Date	
ANJU GUPTA	Female	53 Years	WIFE	2025-03-08 12.13	Midnight of 2026-03-07	

Section A. VRC: 442.77 TCR: 0.00 Less Handicapped Discount: 0.00 For Anti-Theft Discount: 0.00 PA BONUS (0%): 0.00 **Total with GST(A): 442.77**

Section B. EC: 664.00 EC Service: 106.00 ECPD: 0.00 **Sub Total: 770.00** TAC: 0.00 ENC: 0.00 EDC: 0.00 MCPD: 0.00 **Total(B): 770.00** GST (CGST @9% + SGST @9%) (B): 138.60 **Total with GST(B): 908.60**

Section C. MS Services(O): 374.58 MS Services(D): 0.00 MS Services(P): 0.00 GST (CGST @9% + SGST @9%): 67.42 **Total MS Services with GST(C): 442.00**

Section D. Drive Assure: 160.81 AHDC, DOC & Additional External Tyre Cover(AFIC), Other Discount: 0.00 GST (CGST @9% + SGST @9%): 28.95 **Total with GST(D): 189.76**

**Total(Section A+B+C+D) Offered Price After Discount: 1983**

Package Period Covered	2025-03-08 To 2026-03-07	2026-03-08 To 2027-03-07	2027-03-08 To 2028-03-07	2028-03-08 To 2029-03-07	2029-03-08 To 2030-03-07
ADV	24500	NIL	NIL	NIL	NIL
MS Services Period Covered (NODL)	1 Year	NIL	NIL	NIL	NIL

\*The vehicle covered in this contract have a valid TP coverage from 2025-03-08 until 2026-03-07.

**LIMITATIONS AS TO USE:** This package covers use of the vehicle for any purpose other than a) Hire or Reward b) Carriage of goods (other than samples or personal luggage) c) Organized Racing d) Pace Making e) Speed Testing f) Reliability Trials g) Any purpose in connection with Motor Trade.

**DRIVER:** Any person including covered individual; Provided that a person driving holds an effective driving license at the time of the accident and is not disqualified from holding or obtaining such a license. Provided also that the person holding an effective Learners License may also drive the vehicle and that such a person satisfies the requirements of Rule 3 of Central Motor Vehicle Rules, 1989.

**LIMIT OF ACCOUNTABILITY:** Limit of the amount of the Company's accountability in respect of any one request or series of requests arising out of one event. Up to Rs. 100000/- The amount mentioned is estimated breakup. Actual Costs and Terms & Conditions are a package document which can be downloaded only via authorized portal [www.motorsathi.com](http://www.motorsathi.com) or MotorSathi App.

**DISCLAIMER:** The package stands cancelled or void in the event of Cheque Dishonored. The company may cancel the package by sending 7 days' notice in case of fraud, misrepresentation, nondisclosure of material fact or non-co-operation of the coverage.

**ANTI MONEY LAUNDERING CLAUSE:** In the event of a request under the package exceeding Rs 1lakh or a request for refund of payment exceeding Rs 1 lakh, the accountability shall comply with the provisions of AML package of the company. The AML package is available in all our operating offices as well as Company website.

**TO REGISTER REQUEST PLEASE CONNECT WITH MOTORSATHI CARE PVT LTD AT:** Website: [www.motorsathi.com](http://www.motorsathi.com) Customer Care / Toll Free Phone No.: 7941050643 email id: [info@motorsathi.com](mailto:info@motorsathi.com)



**IMPORTANT NOTICE:** The coverage is not indemnified if the vehicle is used or driven otherwise than in accordance with this Schedule. Any payment made by the company by reason of wider terms appearing in the Certificate. All disputes arising out of or in connection with this agreement shall be subject to the exclusive jurisdiction of the courts at Aligarh.

# Received with Thanks Rs 1983.13 ON 2025-03-08 from Mr./Ms. HEMANT KUMAR GUPTA against the ARN No. INCP00414365

The acknowledgement is subject to a compulsory excess of Rs. 100/- & Depreciation is applicable as per terms & conditions (Please turn overleaf for details) Consolidated Stamp Duty Paid Enclosures: 1847-22 to 18

Customer Service Address: B.Dass Compound Opposite.DAV Public School, Naurangabad, Grand Trunk Road, Naurangabad, Aligarh, Aligarh, Uttar Pradesh, (202001) India





GOVERNMENT OF UTTAR PRADESH  
Transport Department LAKHIMPUR KHERI  
FORM 23  
CERTIFICATE OF REGISTRATION



Registration No : UP31AU0530 Registration Date : 31-Jul-2017  
Description of Vehicle : M-CYCLE/SCOOTER Purpose For Printing RC : DUP  
Dealer's Name & Address : MUSA RAM AUTO SALES, L R P ROAD, LAKHIMPUR KHERI, , , -  
Owner Name : HEMANT KUMAR GUPTA Son/wife/daughter of : HANUMAN DAS GUPTA  
Full Address: (Permanent) : RAM NAGAR COLONY,LAKHIMPUR, PS-LAKHIMPUR SADAR, LAKHIMPUR KHERI, , UTTAR  
PRADESH-999999  
Full Address: (Temporary) : RAM NAGAR COLONY,LAKHIMPUR, PS-LAKHIMPUR SA JAR, LAKHIMPUR KHERI, -UTTAR  
PRADESH-999999

Fitness UpTo : 30-Jul-2032 Tax UpTo : 27-Jul-2032  
Owner Serial No : 1

Detailed Description

Class of Vehicle : M-CYCLE/SCOOTER Link Vehicle No :  
Ownership : INDIVIDUAL Norms : EURO 3  
Maker's Name : HERO MOTOCORP LTD  
Front HSRP No : Rear HSRP No :  
Type of Body : SOLO Month/Year of Manuf. : 06/2017  
No of Cylinders : 1 Chassis No : MBLJAR031H9F46431  
Engine No : JA05EGH9F49879 Fuel : PETROL  
Horse Power(BHP) : 9.00 Cubic Capacity : 124.00  
Maker's Classification : SUPER SPLENDOR Wheel base : 1265  
Seating Cap(in all) : 2 Standing Cap : 0  
Sleepar Cap : Unladen Wt (kgs) : 121  
Colour : GBK Laden/GV Wt (kgs) : 251  
Other Criteria : AC Fitted : NO  
Vehicle Purchase As : Fully Built

Additional Particulars of all transport vehicles other than motor cabs (Gross Vehicle Weight)

By Manuf.	Description	As Regd.	Weight(in kgs)
a) Front:			
b) Rear:			
c) Other:			
d) Tandem:			

The motor vehicle above described is subject to Hypothecation in favour of w.e.f. .

Purchase dt : 27-Jul-2017 Sale Amt : 55546/-  
OTT Date : 28-Jul-2017 Amount/Rcpt No : 5555 / D1707174956  
TaxUpTo : 27-Jul-2032 Vehicle is Govt./ Pvt. : PRIVATE  
Tax Exempted or Not : NOT EXEMPTED Date of Approval : 04-Aug-2017

Other State/Transfer/Conversion Details

Previous Owner : Previous RegNo :  
Old State : Entry Date :  
Transfer Date : Conversion Date :

This certificate is valid from 31-Jul-2017 to 30-Jul-2032

Date : 26-Feb-2022 16:54:20

Taxation Particulars / Advance Registration Mark Fee Details

पंजीयन अधिकारी  
Signature of Registering Authority  
Date : 26-Feb-2022  
लखीमपुर-खेरी

N 1898371

Uttar Pradesh Government Uttar Pradesh Government Uttar Pradesh  
Uttar Pradesh Government Uttar Pradesh Government Uttar Pradesh

**UNION OF INDIA Driving Licence** (UP) (NT)

**UP31 20140002324**



नाम / Name

**ABHIJEET SEN GUPTA**

पिता/पति का नाम / Son/Daughter/Wife of

**SUMANT KUMAR GUPTA**

जारी करने की तिथि  
Date of Issue

**28/02/2014**

जन्म तिथि  
Date of Birth

**05/07/1995**

वैधता / Validity


**27/02/2034**

Blood Group


**Unknown**




**UP31 20140002324** **UP00988057MT**



**LMV**  
**28/02/2014**




**MCWG**  
**28/02/2014**




पता / Address

**RAM NAGAR COLONY  
LAKHIMPUR KHERI**



Holder's Signature



जारीकर्ता / Issuing Authority Sign  
**LAKHIMPUR KHERI**

(UP)

Form 7 Rule 16(2)



भारत सरकार  
Government of India



आधार



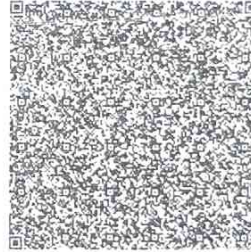
नामांकन क्रमांक / Enrollment No.: 2728/16262/36969

To  
हेमंत कुमार गुप्ता  
Hemant Kumar Gupta  
S/O Hanuman Das Gupta  
Ram nagar colony,  
VTC: Lakhimpur,  
PO: Kheri,  
District: Kheri,  
State: Uttar Pradesh,  
PIN Code: 262701,  
Mobile: 8707811081

277646410



MH776464100FL



आपका आधार क्रमांक / Your Aadhaar No. :

**5022 6868 4249**

**मेरा आधार, मेरी पहचान**



भारत सरकार  
Government of India



आधार

Aadhaar no. issued: 10/01/2012



हेमंत कुमार गुप्ता  
Hemant Kumar Gupta  
जन्म तिथि / DOB : 01/04/1969  
पुरुष / Male

आधार पहचान का प्रमाण है, नागरिकता या जन्मतिथि का नहीं।  
इसका उपयोग सत्यापन (ऑनलाइन प्रमाणीकरण, या क्यूआर कोड/  
ऑफलाइन एक्सएमएल की स्कैनिंग) के साथ किया जाना चाहिए।  
**Aadhaar is proof of identity, not of citizenship  
or date of birth. It should be used with verification (online  
authentication, or scanning of QR code / offline XML).**

**5022 6868 4249**

**मेरा आधार, मेरी पहचान**

आयकर विभाग  
INCOME TAX DEPARTMENT  
HEMANT KUMAR GUPTA



भारत सरकार  
GOVT. OF INDIA

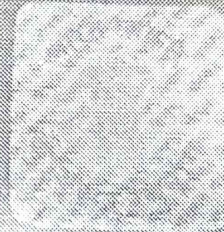
HANUMAN DAS GUPTA

01/04/1969

Permanent Account Number

AQZPG4971B

Signature



74032009

**MOSARAM AUTO SALES**

L.R.P.ROAD, LAKHIMPUR KHERI, LAKHIMPUR, KHERI, 262701, UP, INDIA  
 State Code: 9 Contact: 7800009643, 7408404715, 7408404714, 7800009644  
 GSTIN No: 09AAJFM3951B1ZD  
 Authorized Dealer: Hero MotoCorp Ltd.

**ESTIMATE**

Estimate No.	10730-03-REST-0226-897	Date	27-02-2026
Customer Name	HEMANT GUPTA,	Contact No.	8687058558
VIN	MBLJAR031H9F46431	Model	SUPER SPLENDOR
Insurance Company		Reg No.	UP31AU0530
HMCGL Card No	1073021860006852	HMCGL Card Category	Platinum

S No	Part Number	HSN No.	Billing Type	Rate	Qty	SGST %	CGST %	UTGST %	IGST %	Discount %	Discount	Net Amount
1	61300AAG100RS -FRONT COWL(NH-1 (TYPE-1))	87141090	Paid	1,214.4	1	9.00	9.00	0.00	0.00	0.00	0.00	1,433.00
2	6410AAAG300S -WIND SCREEN SUB ASSY	87141090	Paid	288.98	1	9.00	9.00	0.00	0.00	0.00	0.00	341.00
3	3310AAAAGH20S -LIGHT ASSY HEAD(W/O BULB)	85122010	Paid	521.19	1	9.00	9.00	0.00	0.00	0.00	0.00	615.00
4	50803KTC900S -GUARD LEG	87141090	Paid	573.73	1	9.00	9.00	0.00	0.00	0.00	0.00	677.00
5	83500AAG500TS -R SIDE COVER	87141090	Paid	1,269.49	1	9.00	9.00	0.00	0.00	0.00	0.00	1,498.00
6	K50506KTCF900LS -KIT STEP	87141090	Paid	175.42	1	9.00	9.00	0.00	0.00	0.00	0.00	207.00
7	53175KSP900S -LEVER R STRG.HNDL	87141090	Paid	97.46	1	9.00	9.00	0.00	0.00	0.00	0.00	115.00
8	61000AAGA00RS -FRONT FENDER NH-1	87141090	Paid	921.19	1	9.00	9.00	0.00	0.00	0.00	0.00	1,087.00
<b>Parts Total</b>											<b>6.00</b>	<b>5,973.00</b>

**Labour Details**

S No	Job Code	SAC No.	Billing Type	Rate	SGST %	CGST %	UTGST %	IGST %	Discount %	Discount	Net Amount	
1	102032 - ACCIDENTAL LABOUR-SUPER SPLENDOR	998729	Paid	1,695.00	9.00	9.00	0.00	0.00	0.00	0.00	2,000.10	
<b>Jobs Total</b>											<b>0.00</b>	<b>2,000.10</b>

Parts Total	5,973.00
Labour Total	2,000.10
SGST (Parts) 9%	455.57
CGST (Parts) 9%	455.57
SGST (Labour) 9%	152.55
CGST (Labour) 9%	152.55
<b>Total</b>	<b>7,973.10</b>

Rupees in Words: Seven Thousand Nine Hundred Seventy Three and paise Ten Only

Authorised Signatory

10730 - Main WS

1. Terms Cash
  2. Prices & statutory levies prevailing at the time of delivery shall be charged
  3. Vehicles in this workshop are handled/driven and kept at owner's risk
  4. Customers are requested to satisfy themselves with the quality of work done before taking the delivery
  5. Supplementary estimate will be submitted if further damages/parts are required after dismantling the vehicle.
  6. Actual amount may vary from estimate
  7. Garage charges are Rs 50/- per day if vehicle not taken by the customer on delivery date
  8. All disputes subject to jurisdiction of CITY Jurisdiction Only
- #HeroMotoCorp can further contact you via Call, SMS or email for feedback or to give information about New launches.